

October Activity Remains Very Strong

1) Surge Sales Activity (October 2014)

Home buyers will need to be **Buyer Ready, Day One™** in order to be able to react quickly enough in today's market to get a home.

- Surge
- Strong
- Healthy
- Adjusting
- Correction

2) Low Inventory of Homes for Sale

Kitsap County Market
(October 2014)

Ask your broker for the month's supply for your selected price range/area.

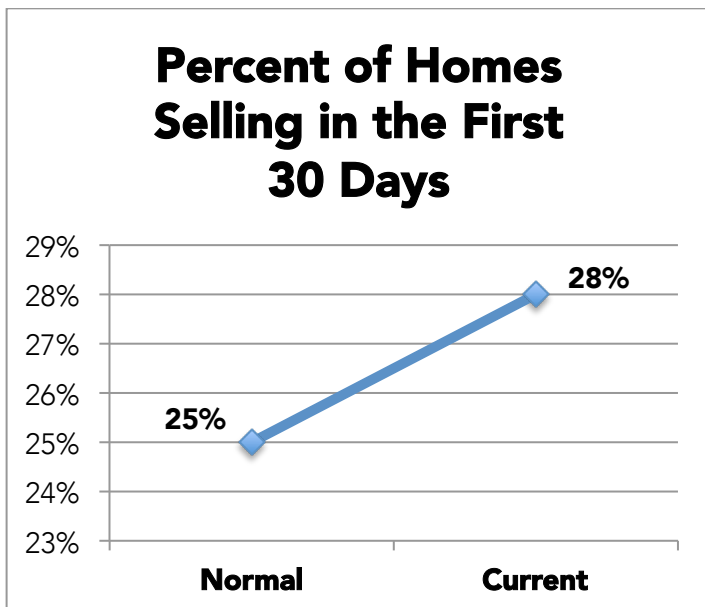
3.3 month's supply

Overall Market Area

Months Supply	Level	Price Trend
1 to 2	Shortage	Upper single digit +
3 to 4	Low	Up single digits
5 to 6	Healthy	Equilibrium
7 to 8	Adjusting	Down single digit
9+	Correction	Major correction

3) Sales Activity for New Listings

For October 2014



4) Historically Low Interest Rates

November 1, 2014

Interest Rate	Descriptor
3%	Unbelievable
4%	Phenomenal
5%	Fantastic
6%	Great
7%	Good

Today's Interest Rate Source: Bankrate.com